

# ISO 9001: 2008 CERTIFIED MGM IMPEX & ONLINE REPORTING APP





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# Mgm Impex App Useful For (online Reporting, Monitoring and Controling of Field Staff)

# **MARKETING**



#### **Concept / Service Sale**

- All service provider companies
- Insurance, MF, Website
- Banking, Credit Card etc.



#### **Product Sale**

- Office Equipment, Epbx etc.
- Sales of Tool / Machines
- Computer Hardware etc.



#### **Order Taking at Shop**

- FMCG Product Distributors
- Order taking at Shops
- Dealer's staff visit in field



#### Pharma Co. Marketing

- M.R. visiting the Doctor
- Medical store / Distributor
- Online order & reporting

Useful for Marketing Manager, Team Leaders, Executives, Vehicle Driver, Payment Collection Staff etc.

# **SERVICES**



#### Repairing at Home

- · Water Purifer, T.V.
- · Washing Machine, Oven
- Refrigerator, AC, etc.



#### Repairing at Office

- Computer, Printer repair
- · Water purifier, AC
- Office equipments etc.



#### Repairing at Industry

- Heavy machinery, Tools
- Plant installation
- · Construction, Audit etc.



#### Repairing at Site

- Lift repairing
- Mobile / TV Tower repair
- Construction / JCB / Crains

**Useful for Service Managers, Service Executives, Technician etc.** 

# SITE SUPERVISION



- Builders
- Contractors
- Engineering Projects
- Government Contractors
- Architect Firms
- Project Consultants
- Project & Site Auditors
- Asset Verification Co.

- · Railway, Bridges
- Dam work
- JCB work
- Drilling sites
- Plants & Factory
- Ports, Shipping & Custom
- New Company Site Developer



Useful for Builders, Site Supervisor, Architect, Engineers etc.

#### **Features of MGM IMPEX**

# **Staff Location**



- Current Location of field staff can be seen on map by admin in his mobile or on website.
- Company can assign work based on current location of staff.
- Company can help staff in case of any problem

#### Staff Route



- Traveling Route of staff can be seen by admin in his mobile and on website.
- Admin can see that staff reached in field on time and work as per planning or not.
- Approx. air distance travel by staff in KM.

#### **Online Attendance**



- Field staff attendance can be entered by Start/ End Day with Date, Time, Location and Detail of work done.
- · Monthly date wise Report will be prepared.
- Staff can also see on which day he has visited in which area with in - out time and detail.

# **Visit Entry**



- Staff's Visit entry with location, date, time, work done, party photograph and detail can be entered.
- Many reports and analysis will be available on admin website based on visit entry.
- App base reporting, no data entry needed at office.

# **Expense Entry**



- Daily expense done by staff for company work can be entered with photographs and current location of expense entry will be auto tracked.
- Due to that false expenses will be decreased.
- Manager can verify or sanction the expense and can comment on it, from website or in his mobile.

# **Payment Collection**



- Payment collected by staff from party can be entered with details of cash/cheque.
- Payment hand over to office or directedly deposited in bank can also be entered for ref.
- Admin can see that how much collection done and where it is ( with Staff / Office / Bank )

#### **Order Entry**



- Sales staff can take order in his mobile.
- Customer's name, date, multiple items with quantity and price can be entered in mobile app.
- Order data can be seen in office within seconds.

#### **Online Order Process Flow**



Sales Order Taking: Marketing staff can enter order detail with

item and quantity in his mobile app.

Payment Collection : Payment Collection entry and immediate receipt can print with Bluetooth printer.

Live Data at Office: Within few seconds order and collection data is available to office.

Fast Delivery : Fast Delivery and Dispatch of product is

possible by office staff.

# **Sales Entry**



- When staff sales any services, he has to do sales entry with Party, Sales and Commission detail.
- Staff can see his total sales, date wise and type wise with commission for given period.

# Site Live Reporting



- Site engineer has to enter project wise work progress with photos and comments of site, after every 1 or 2 hours as decided by management.
- The progress on site is visible in photos at office with location, date, time and Details.
- Useful for Site supervisor, Engineers, Contractors.

#### Complain/Inquiry/Follow up Management

- Office staff can enter new complain / inquiry.
- Manager can handover it to specific field staff.
- Field Staff can view the inquiry / complain in his mobile app and work accordingly.
- In case of emergency company can transfer the complain / inquiry to nearby staff based on staff's current location.

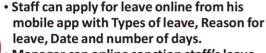
#### **Complain / Inquiry Management Process**







# Leave Management



- Manager can online sanction staff's leave.
- Manager can check if other staff of his department is on leave on that same day or not.

# Future Route Plan



- Staff can plan his tour program and send to manager for approval.
- Admin can approval staff's future tour plan or can re-schedule tour plan.

#### Party Detail Online



- Staff can see the details of Party like Address, Contact no. etc. and can call/sms to them.
- If any changes in party detail, then he can send change request to office.
- Company's data will remain up to date due to continue updating from staff.

# **Pending Recovery Collection**



- Staff can see zone wise or party wise latest pending collection list in his mobile.
- Staff can do party's recovery easily, without depending on office staff.

# M.I.S. Reports & Analysis



- Admin can view his and sub Staff's all kind of reports online in mobile and check their reporting, performance and mistakes.
- Reports can be export to Excel, PDF and Word.

# **Company News & Message**



- Company's staff can sent official message to each other.
- Company can send news to all staff without any extra cost.



# & so many other facilities like



Bulk Sms



Add New Clients



My Notes



My work to do



Pending Calls

# **Overall Benefit (Approx.)**

Reduce 90% manual work of Field Staff Reduce 50% - 60% work of Office Staff

Reduce 25% False Tours, Visit & Expenses





Increase Profit & Performance by 30%
Increase Staff Performance by 30%
100% Peace of Mind

# STAFF CARE MOBILE APP SCREENS

#### Main





#### Report



#### Admin



#### **ADMIN WEBSITE FOR OFFICE**

#### On dash board :-



You will get all summary information about Total Order, Sales, Collection, Field Expense, Visits, Inquiry / Complains etc.. and staff summary of work done.

#### **Staff Location:**



Admin can see all staff's current location on map with address list. Also, can see staff travel route on map.

#### **Import & Export Data:-**



Admin can Export filtered and analyzed data from Website in excel, word, PDF, CSV and print format. Admin can Import party and product data.

#### From 01.03.2016 To 01.04.2016 OK Total Records Records Entry In Collection Expenses 20,130 Sales Tour 89 Order 360,166 Visit 143 Collection 6 Expense 15 Site Reporting Order 4 89 Message 30 Location 5.083 Visit 143 Complain 11 Products Site Reporting Comany News ABOUT US CALL CENTER CONTACTS Phone: 999 892 8065 Email: info@staffcare.ir www.vayak.net

#### New staff :-



Registration and Rights setup of each staff with timing and work responsibility can be done with admin website.

#### Parameter Setup:-



As per your Business needs you can set parameters like Type of Projects, Expenses, Bank Accounts, Sales Type Firm names, Party Status & many more..

#### Reports:-



Staff's data can be Seen, Analyzed and Filtered to generate different kinds of reports.

#### **How it Works?**



# What we will provide?

#### 1) Mobile Apps for your field Staff

- Location Tracking
- Expenses Entry
- Order Taking
- Route Plan
- View Complains
- Tour & Visit Entry with time
- Sales & Collection Entry
- News & Messages
- Zone wise Party Address, Ph. No
- Apply for Leave

#### 2) Mobile Apps for Manager/Owners

Manager can also use all above features, Addition to that he can View Staff's all Entries, Reports, Current Locations, Travel Route etc.. He can Verify and Sanction Expense, Leaves, Future Route Plans & much more...

#### 3) Admin website for back Office Staff

All entry done in mobile, will be available to back office staff in admin website. They can Filter, Analyze and View all kind of Reports. They can control all staff's Registration and Authorization. Also, can export the data in Excel and use it for salary, attendance, order etc..

Save

1 to 10 Crore in just 5 Years
(Approx.)

**Benefit to Management** 

- Online Staff's Current Location & Route
- Increase Performance of Staff
- Decreasing False Tours, Visits, Exp.
- Field Staff's Attendance online
- Leave View & Sanction online
- Customer Visit Reporting
- Cash / Cheque Collection View
- Complain assign to Specific Staff
- Expense online sanction system
- Online Staff Management & Reporting
- Create Tour plans & assign them to staff
- Send free Company News & Messages on Staff Mobile

# **Benefit to Staff**

- No paper work, no email, no pending work
- Attendance, Tour & Visit Reporting online
- Mobile base order taking
- Online Sales & Expense Entry
- Get Online Complains & Follow up
- Customer's details available online
- Online Leave application
- Pending Recovery & Collection

# **ABOUT MGM IMPEX**

MGM Impex offer Intelligent mapping tools mean more than just a dot on the map. Over 600 supported devices mean fast setup in South India. You always have real-time information for every vehicle in your fleet. You can stay updated with alerts and notifications. Geofences and events help automate your business. Each output uses your custom business rules.

#### Call

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